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# Agriculture as part of our ecosystem

Founder & CEO Andy Breiter



## Regenerative

Meat

Community Resilience



#### Land Partnerships

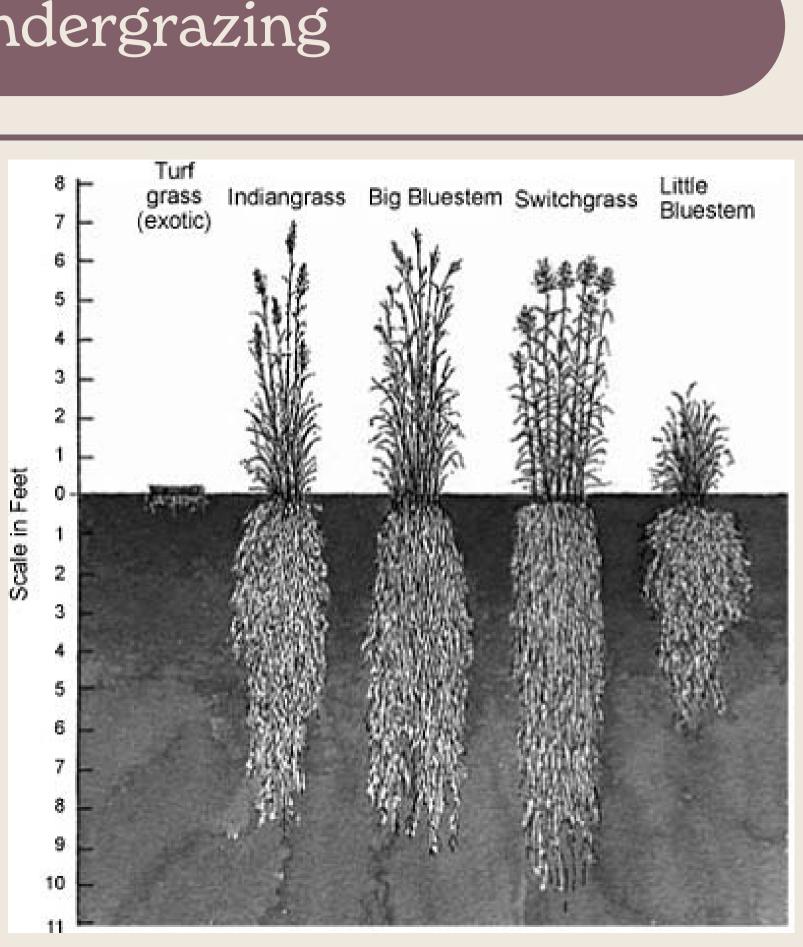
One of the main objectives of regenerative land management is to keep animals moving. Land stewards move a high-density herd daily. This practice mimics the a short amount of time, eating grasses, trampling the earth, and depositing of high impact followed by long stretches of rest created a system where the ruminants and grasses evolved together creating a healthy grassland ecosystem.<sup>1</sup>

way buffalo roamed across the plains. Large herds could create a high impact in nutrients. Then, the acres were left to rest before the buffalo returned. The process

Grama Grass & Livestock works to achieve this mimicry by increasing the herd's stocking density on a small portion of the grazable acres and moving the cows daily to allow for as much rest as possible.

<sup>1</sup> Holistic management concept pulled from Allen Savory's Ted Talk "How to green the world's desserts and reverse climate change.

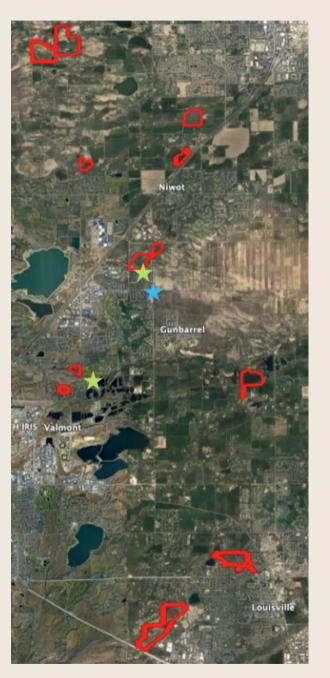
### Overgrazing vs Undergrazing



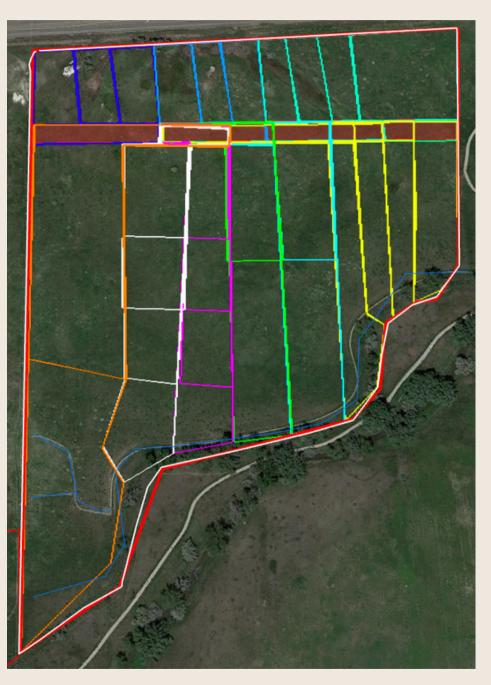
#### How do we work to achieve this mimicry?



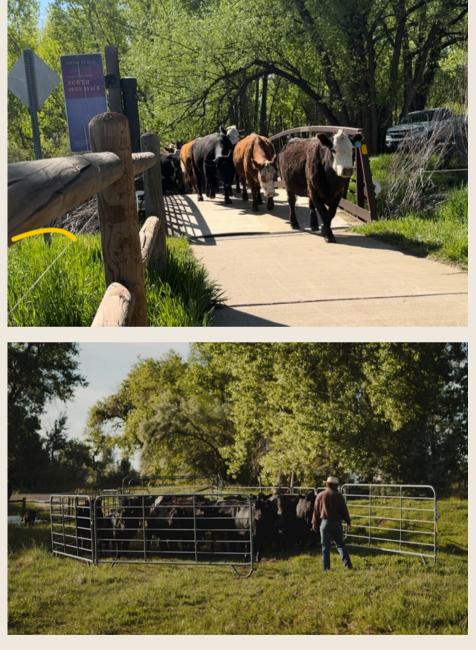
Use of flexible, temporary fencing



Establish partnerships to gain access to land



Create individualized property grazing plans



Get creative!

## More Than Production

Produce

Food

Farmers/producers are valued by how much they produce

Grazing lease rates are based on available forage, encouraging producers to take as much forage as possible

Practices are extractive Yield-driver

Pay outs only come from what's taken from the field

Farmer/producer is valued for more than their ability to produce high yields

Grazing leases can turn into contracts which value the producers more

> Grazing livestock on the land is considered providing a service

Producers are incentivized to care more for the ecosystem as a whole

Health-driven Abo

## Shifting the Mindset

Using chemical solutions to prevent vines from climbing up solar panels and impacting sun exposure

Lethally controlling prairie dogs to remove them from a property and encourage plant growth

Choosing to hire or contract a mower to reduce the fuel load as a fire mitigation appraoch

Livestock are just used on the land to consume grass, drink water, and produce meat Contracting a sheep grazier to run sheep under solar panels to prevent vines from growing tall enough to impact the panels

Working with a cattle producer that will rotationally graze animals, reintroducing the symbiotic relationship of ruminants to grasslands and restoring balance with the wildlife population

Using livestock that will consume the grasses in a heterogeneic manner and support soil health

When used appropriately livestock can be an integral tool for ecosystem health and longevity

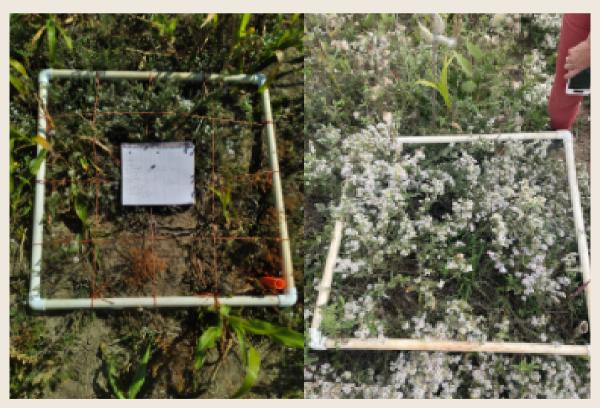
### The importance of tracking our impact

On each of the properties we graze, we have some level of monitoring program. This ranges from a comprehensive grant project through the St. Vrain Left Hand Water Conservancy District to documenting characteristics in the field by taking photos with our phones.

We believe tracking the impact of our grazes gives us the opportunity to learn from our management and communicate with our land partners.



Side by side slake tests of two different properties



September 2021 September 2022





Hoof impact after a large rain event



Capturing plant height, density and diversity

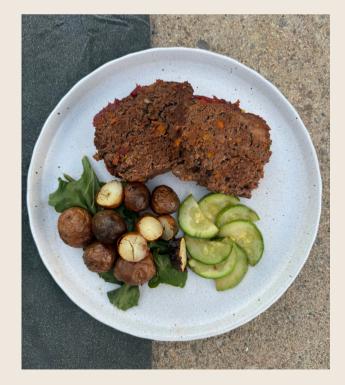
#### From pasture to plate



Through **land partnerships** and **adaptive stockmanship**, Grama Grass has the opportunity to create **regenerative meat**.

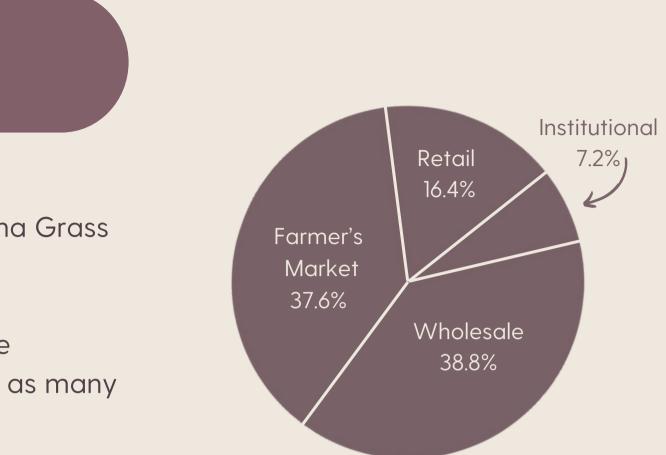
Our products are distributed through multiple channels with the objective of getting as much nourishing food into the hands of as many people as possible.

In 2024, we distributed enough beef to feed...











#### Beef Up Our Fresh Foods Market!

## Community







# Thank you

